

We want to grow further and are looking for you as a

## **Sales Engineer (f/m/d) EMS**

for KATHREIN Sachsen GmbH | Mühlau

### **Our mission - actively shaping the networked world of tomorrow**

KATHREIN Sachsen GmbH is a company of the globally active KATHREIN Group and has established itself as a rapidly growing company in the field of communications technology. Many years of experience and high-performance innovations in the field of development and production of electronic components, assemblies and devices for high-frequency technology ensure the outstanding position of our company also in the future. Thanks to sophisticated technologies, our products are synonymous with the highest precision and internationally recognized quality.

### **> Your tasks**

- Identification of new potential customers and acquisition of orders for our Electronic Manufacturing Service (EMS) business unit
- Carrying out customer visits as well as their follow-up and active care of customer relations
- Calculation and follow-up of quotations including support in drafting the contract
- Independent development, implementation and tracking of industry-specific and sales promotions
- Participation in trade fairs, association and industry events
- Market observation and research for the development of a potential database
- Coordination of the interfaces between our customers and our internal order processing

### **> Your profile**

- A successfully completed degree in electrical engineering or a completed apprenticeship as a technician in electronics
- Several years of professional experience in the field of professional contract manufacturing (projectmanagement, sales)
- Good business knowledge
- Knowledge of manufacturing processes and procedures in particular in the manufacture of electronic assemblies and devices as well as knowledge of SMT technology
- A confident appearance, negotiation skills and strong communication skills
- Experienced and friendly dealings with customers
- Willingness to travel on business
- Good command of spoken and written English

### **What you can expect from us**

In our company we offer you a job with exciting challenges in a diverse and innovative environment. We offer you flexible working hours, a distinctive information and communication culture, a modern ERP-supported working environment and attractive remuneration in line with your responsibilities. In addition, you benefit from individual further training offers, additional social benefits and our company health management.

### **Would you like to join us in shaping the networked world of tomorrow?**

Then we look forward to receiving your informative application documents, which you should preferably send to us by e-mail:

jobs@kathrein-sachsen.de  
KATHREIN Sachsen GmbH  
Lindenstraße 3  
09241 Mühlau

**Learn more about us at [www.kathrein-sachsen.de](http://www.kathrein-sachsen.de)**